

Plan Your Recruiting at Wharton

Below is a tiered list of best practices to select from as your company plans its approach to MBA recruiting. To learn more about the options below and how MBA Career Management (MBACM) can work with your company to create a recruiting strategy, please visit *employer.wharton.upenn.edu*.

PLAN

DEVELOP YOUR STRATEGY

▶ Determine your MBA recruiting goals
 ▶ Involve alumni and former interns
 ▶ Partner with MBACM to create an engagement strategy
 ▶ Review Wharton's policies

IDENTIFY

NETWORK WITH STUDENTS

- Search Online Resume Books
 Host an Employer Information Session
 Attend Networking Expos
 Engage with Wharton Clubs and Conferences
 Hold Coffee Chats
 Host Treks or "Days on the Job"
- **INTERVIEW**

ENGAGE WITH STUDENTS OF INTEREST

- Interview in person or virtually via video conference
- ▶ Post on the Wharton MBA Job Board → Send personalized emails
- ▶ Regularly communicate recruiting and interview processes/timelines

HIRE

EXTEND OFFERS

- Extend offers in line with Wharton's policies
- ► Stay connected with students throughout the decision-making process ► Provide opportunities for students to interact with your team or visit your office



2015 FALL SEMESTER

MBA RECRUITING CALENDAR

RECRUITING BLACKOUT DATES

SECOND-YEAR RECRUITING CALENDAR HIGHLIGHTS

Employer Information Sessions and Coffee Chats
Begin September 9

SY Networking Expo September 16

On-Campus Interviews
Begin October 8

Earliest Decision Days
November 2 and December 1

FIRST-YEAR RECRUITING CALENDAR HIGHLIGHTS

Employer Information Sessions and Coffee Chats Begin October 19

FY Networking ExpoOctober 26

Focused Recruiting Period (FRP)
January 21-29

Earliest Travel Interview Day January 29

Earliest Decision Day February 19

AUGUST 2015

SU	M	TU	W	TH	F	SA
23	24	25	26 QUARTER 1	27	28	29
30	31					

SEPTEMBER

SU	M		TU	W	TH	F	SA
			1	2	3	4	5
6	LABOR DAY (UNIVERSITY CLOSED)	7	8	SY EIS AND COFFEE CHATS BEGIN	10	11	12
	13 HASHANAH IS AT SUNSET	14	15 ROSH HASHANAH ENDS AT SUNSET	SY NETWORKING EXPO 6:00PM - 8:30PM	17	18	19
20		21	YOM KIPPUR BEGINS AT SUNSET	YOM KIPPUR ENDS AT SUNSET	24	25	26
27		28	29	30			

NOVEMBER

SU	M	TU		W	TH	F	SA
1	SY EARLIEST DECISIO FOR OFFERS EXTEND SUMMER INTERNS, 51	ED TO	3	4	5	6	7
8	9		10	VETERANS DAY	12	13	14
15	16		17	18	19	20	21
22	23		24	25	THANKSGIVING BREAK	THANKSGIVING BREAK	28
29	30						

OCTOBER

SU	M	TU	W	TH	F	SA
ı				1	2	3
4	5	6	7	SY INTERVIEWS BEGIN	9	10
11	12 COLUMBUS DAY	13	14	15	16	17
18	19 QUARTER 2 FY EIS AND COFFEE CHATS BEGIN	20	21	22	23	24
25	26 FY NETWORKING EXPO 6:00PM - 8:00PM	27	28	29	30	31

DECEMBER

SU	M		TU		W	TH	F	SA
			SY EARLIEST DECISION FOR OFFERS EXTENDED DURING FT RECRUITIN 5PM ET *	ED	2	3	4	5
CHAN AT SU	6 UKAH BEGINS INSET	7	8 FINAL DAY OF FALL CLASSES	READIN	9 NG DAY	10 READING DAY	11 FINAL EXAMS	12
13	FINAL EXAMS CHANUKAH EI AT SUNSET		15 FINAL EXAMS	FINAL I	16 EXAMS	FINAL EXAMS	18 FINAL EXAMS QUARTER 2 ENDS	19
20		21	22		23	24	25 CHRISTMAS DAY	26
27		28	29		30	31		

JANUARY 2016

SU	M.	TU	W	TH	F	SA
					1	2
3	4	5	6	7	8	9
10	QUARTER 3	12	13	14	15	16
17	18 MARTIN LUTHER KING JR. DAY (UNIVERSITY CLOSED)	19	20	21 FY FRP INTERVIEWS BEGIN	22 FY FRP	23
24 31	25 FY FRP	26 FY FRP	27 FY FRP	28 FY FRP	EARLIEST TRAVEL INTERVIEW DAY FY EARLIEST OFFER DAY, 5PM ET	30

FEBRUARY

SU	M	TU	W	TH	F	SA
	1	2	3	4	5	6
7	8 CHINESE NEW YEAR	9	10	11	12	13
14	15 PRESIDENTS' DAY	16	17	18	FY EARLIEST DECISION DAY, 5PM ET **	20
21	22	23	24	25	26	27
28	29					

MARCH

SU	M	TU	W	TH	F	SA
		1	2	3	4	5
6	SPRING BREAK	7 SPRING BREAK	9 SPRING BREAK	SPRING BREAK	SPRING BREAK	12
13	QUARTER 4	15	16	17	18	19
20	2	22	23	24	GOOD FRIDAY	26
EASTI SUND		3 29	30	31		

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	SU	M	TU	W	TH	F		SA
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l	10	11	12	13	14		15	16
l	17	18	19	20	21	PASSOVER BE AT SUNSET	22 GINS	23
	24	25	26	27 SPRING SEMESTER RECRUITING ENDS	28 READING DAY	29 READING DAY	PASSO ENDS A SUNSE	ΑT

MAY

SU	M		TU		W	TH	F	SA
1	FINAL EXAMS	2	FINAL EXAMS	3	FINAL EXAMS	5 FINAL EXAMS	6 FINAL EXAMS	7
8	FINAL EXAMS	9	FINAL EXAMS QUARTER 4 E		11	12	13	14
WHAR GRAD CEREI	UATION	PENN COMN	16 MENCEMENT	17	18	19	20	21
22		23		24	25	26	27	28
29	MEMORIAL DAY	30		31				



2016 SPRING SEMESTER

RECRUITING, INTERVIEW & OFFER POLICIES

The policies below encompass all events, interviews, and engagement with students whether on or off campus, including:

- Employer Information Sessions (EISs), Networking Expos, Coffee Chats
- Interviews (includes on- or off-campus and video conference interviews)
- Posting on the Wharton MBA Job Board
- Reaching out to students from the Online Resume Books
- Other networking outside of Wharton

CLASS ATTENDANCE

Students may not miss class or academic commitments for full-time or internship interviews, recruiting events, or travel related to those activities. Employers cannot require a student, as a condition of his or her employment candidacy, to interview at a time that conflicts with his or her individual academic schedule.

RECRUITING EVENTS

CLASS OF 2017 INTERNSHIPS

FIRST-YEAR STUDENTS

First-year recruiting events may begin on October 19– there may not be any recruiting communications, single-firm events, or resume reviews prior to the start of recruiting on October 19.

CLASS OF 2016 FULL-TIME POSITIONS SECOND-YEAR STUDENTS

Second-year recruiting events may begin on September 9.

INTERVIEWS

First-year interviews may not begin before January 21. All first-year interviews taking place during the Focused Recruiting Period (FRP) from January 21 - 28 must take place in Philadelphia. January 29 is Earliest Travel Interview Day and first day permitted for out-of-town interviews Full-time on-campus interviewing begins October 8. Interviews will continue throughout the academic year and must not conflict with class or academic commitments.

SECOND-ROUND INTERVIEWS

For second rounds scheduled during FRP (which must be in Philadelphia) students should be offered multiple timeslots. For second rounds scheduled after FRP students should be offered more than one date option to minimize conflicts.

For second-round out-of-town interviews students should be offered more than one date option to aid scheduling and minimize conflicts.

OFFERS & DECISIONS

Dates pertain to all interviews with Wharton candidates, whether on or off campus

Employers may not make first-year internship offers (verbal or written) before January 29 at 5:00pm ET. First-year students must be given until February 19 at 5:00pm ET or three weeks from the date of the written offer, whichever is later, to make an offer decision.

Second-year students who received full-time offers from their summer internship must be given until November 2 at 5:00pm ET, or four weeks from the date of the written offer, whichever is later, to make an offer decision.

Second-year students who received full-time offers from full-time recruiting must be given until December 1 at 5:00pm ET, or four weeks from the date of the written offer, whichever is later, to make an offer decision.

For a complete list of policies, please visit employer.wharton.upenn.edu



Wharton MBA Career Management The Wharton School University of Pennsylvania 50 McNeil Building 3718 Locust Walk Philadelphia, PA 19104-6209 Founded in 1881 as the first collegiate business school, the Wharton School of the University of Pennsylvania is recognized globally for intellectual leadership and ongoing innovation across every major discipline of business education. With a broad global community and one of the most published business school faculties, Wharton creates economic and social value around the world. The School has 5,000 undergraduate, MBA, executive MBA, and doctoral students; more than 9,000 participants in executive education programs annually and a powerful alumni network of 93,000 graduates.